

SAVU | CRISTESCU + ASOCIATII
ATTORNEYS AT LAW



We strongly believe that permanent learning is essential— both partners and associates keep up with innovative approaches in their field and maintain an analytic view of the legal and business environment.

The result is always Excellence.



Who are we



We are a team of young professionals delivering premium services on highly specialized areas of practice, while maintaining a proactive approach and building up added value for our clients.

The team:

lawyers with a fresh overview and a rich expertise, committed to excellence, integrity, dedication and respect.

Premium services:

our clients benefit from effective, reliable and decisive legal advice provided by top legal practitioners at the outmost professional standards.

Areas of practice:

our team covers a wide variety of branches in matters of *dispute resolution*, *legal consultancy* and *debt collecting*.

Proactive approach:

our expertise allows us to foresee possible developments and therefore we are able to identify the most suitable solution and achieve success.

Added value:

In today's competitive environment, this is our way of differentiating from the rest. We simply bring more to the table – because more is better, and we want the best for our clients.

We stand by our values:

Excellence

We are committed to providing highly professional services, based on expert legal knowledge, efficiency, understanding of the client's needs and, of course, a vast expertise in a variety of areas.

Dedication

We focus on how to serve our clients' best interest, anticipate their needs and identify solutions in order to fulfill their expectations. Therefore, we base our relationship on mutual trust and full-time commitment.

Integrity

Our professionals are led by strict ethical standards and we assume integrity as a binding principle in the way we work, the decisions we make and the way we interact with clients, partners and adversaries.

Respect

We strongly believe it is essential to treat everyone with courtesy and respect: our clients as well as our team members, our partners as well as our adversaries. We value different opinions, embrace diversity and care to play a part in the community.

Areas of expertise

We strive to be the best lawyers in order to offer the best services to our clients. Therefore, we strongly believe that permanent learning is essential – both partners and associates keep up with innovative approaches in their field and maintain an analytic view of the legal and business environment. As expected, the result is always excellence. Find out about our areas of expertise (Dispute Resolution, Debt Collecting, Legal Consultancy) and the practices in which we excel:

Dispute Resolution

Preliminary procedures

Attorney representation in preliminary procedures, conciliation and drafting of all appropriated documents.

Litigation

Attorney representation in front of the Romanian ordinary courts for civil, commercial, administrative, labour and fiscal proceedings.

Arbitration

Attorney representation in front of arbitration courts in Romania and abroad.

Debt Collecting

Soft collecting

Debts management, notifications, conciliation, preliminary procedures.

Hard collecting

Initiating all recovery procedure provided by the Romanian Law, applying the most advisable legal solution to a specific situation, insolvency procedures.

No collection

We share the risk of the recovery procedure by applying fees only to successful collections.

Legal Consultancy

Commercial

Drafting, reviewing, negotiation and representation in full range of commercial agreements, public-private partnerships and joint-ventures.

Corporate

Incorporation and liquidations of companies; modification of bylaws; shareholder agreements; full range of procedures in front of Trade Registry.

Competition

All types of representation before the Competition Council; services related to state aid.

Construction

Developer, contractor and supply agreements, compliance and FIDIC.

Labor & Employment

Fully integrated legal services in connection with terms of employment, pay structure and compensation, penalties, dismissal and termination of employment, collective agreements and unions.

Mergers & Aquisitions

Mergers, aquisitions, takeovers, forward purchase, private equity and spin-offs for limited liability and stock companies.

Insolvency

General insolvency procedure, restructuring plans, creditors agreements, bankruptcy and liquidation.

Project development

Fully integrated legal and compliance services for project development.

Real Estate

Due diligence on real estate; drafting, reviewing, negotiation and representation for all range of real estate transactions, sale-purchase (SPA), pledge, lease, easements and escrows.

Taxation

General taxation, VAT and indirect taxes, representation before state authorities for tax procedures, proceedings and disputes.

Retail competences

SAVU-CRISTESCU & ASOCIATII has a long track relation within the retail business development including due diligence, drafting and reviewing of documents, negotiation and representation in full range of commercial and leasing agreements.

With the benefit of fully integrated legal and compliance services for project development, SCA team assisted Euromall Real Estate Developer during the development and exit from two important projects, Euromall Pitesti and Euromall Galati. Cosmin Savu-Cristescu, the Managing Partner of SCA, was part of the legal team that assisted Euromall group in the acquisition of 100% of Euromall Pitesti shares by Immoeast, a transaction of approximately EUR 90 millions. SAVU-CRISTESCU & ASOCIATII as well assisted Euromall in the transfer of 75% of Euromall Galati shares towards Immoeast, part of a “forward purchase” partnership initiated in 2007.

All along Euromall Galati and Euromall Pitesti projects development, SCA ensured full legal representation to Euromall group. From purchasing the land plots, managing the authorization process, drafting and negotiation of all contractors and tenants contracts, SCA assisted the developer in all the steps, from greenfield to exit. Presently legal services are carried out for emerging projects to be developed by Euromall.

In completion of legal experience acquired in assisting a large real scale real estate developer, SAVU-CRISTESCU & ASOCIATII team has also reached a significant knowledge ensuring full legal services to various retailers from different fields (home appliances, fashion, IT, home decorations, beauty & perfumes etc.). SCA is also ensuring legal services to a syndicated group of 30+ retailers from Bucharest based Grand Arena Mall, in their renegotiation of lease terms or even the negotiation of leaving the premises.

Excellence and dedication

Conducted by excellence and dedication, SCA SAVU - CRISTESCU & ASOCIATII has an exquisite reputation especially on the Romanian Real Estate market and covers numerous expertise and practices areas of Legal Consultancy, Dispute Resolution and Debt Collecting. SCA SAVU - CRISTESCU & ASOCIATII is the legal representative of several well known players in important industries like: EUROMALL (Real Estate), SOIL - TECH DRILLING (Construction), CANDY HOOVER (Home appliances), CG&GC (IT) or various retailers like: LEONARDO, SARRA BLU, GLOU, BATA, BENVENUTTI, NISSA, YVES ROCHER.

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